

13.3.1 Company Summary

a. Brief History and Description of the Supplier

ODP Business Solutions is a leading provider of business services and supplies, products, and technology solutions. Our company was incorporated in 1986 with the opening of our first retail store in Fort Lauderdale, Florida. Formed by the merger of Office Depot and OfficeMax, ODP Business Solutions is a leading global provider of products, services, and solutions for every workplace – whether your workplace is an office, home, school, or car.

The company has combined annual sales of approximately \$7 Billion, employs 18,000 associates, and serves consumers and businesses in North America, has an award-winning e-commerce site, and dedicated sales professionals and technicians. Through its banner brands, including ODP Business Solutions, Office Depot, OfficeMax, and Grand & Toy, the company offers its customers the tools they need to focus on their passion for starting, growing, and running their organizations. The company's portfolio of exclusive product brands includes TUL, Foray, Brenton Studio, Ativa, WorkPRO, Realspace, and HighMark.

ODP Business Solutions has been a trusted partner to organizations of all sizes for decades. Established as a leader in business products and services, we have consistently evolved to meet the changing needs of our customers. With a strong foundation in office supplies, furniture, and technology solutions, ODP Business Solutions now offers an expansive portfolio that includes innovative services such as managed print solutions and workspace design expertise.

Our commitment to excellence is reflected in our nationwide presence, robust distribution network, and focus on sustainability. We pride ourselves on delivering personalized service through dedicated account managers and customizable programs tailored to each client's unique needs. By combining our legacy of reliability with forward-thinking innovation, ODP Business Solutions continues to empower businesses to operate more efficiently and achieve their goals.

Atlas Acquisition

On December 10, 2025, Atlas Holdings ("Atlas") completed the previously announced acquisition of The ODP Corporation ("ODP" or the "Company"), a leading provider of products, services and technology solutions to businesses and consumers, in an all-cash transaction valued at approximately \$1 billion. The transaction was approved by ODP's shareholders on December 5, 2025, and received all required regulatory approvals. Effective today, The ODP Corporation is a private and independently operated company and thus the Company's common stock has ceased trading and will be delisted from the NASDAQ stock exchange.

1. FEIN and Dun & Bradstreet Reports

We have provided our 2024 10K Annual Report and latest D&B Reports as Attachments A and B.

2. Include a brief description of the size of your organization and date of incorporation;

ODP Business Solutions is a large business with approximately 18,000 coworkers (employees). The company was incorporated on September 12, 1986.

3. Describe experience in providing the services described in this Solicitation. Which organizations do you currently provide a similar or same service? Please provide three (3) references. Include their names, addresses, email and phone numbers of the appropriate contact persons.

ODP Business Solutions' Experience and References

ODP Business Solutions is pleased to offer the Town of Delight a comprehensive Print, Promo, and Apparel (PPA) solution, supported by a robust, nationwide production and distribution network. Through our strategically aligned print and promotional partners, regional production facilities, and integrated



logistics system, we are able to reliably serve customers in communities of all sizes across the United States.

In this proposal, we make intentional references to our coast-to-coast coverage, including our ability to support both large metropolitan areas and smaller municipalities—to demonstrate the breadth and depth of our capabilities. Our national footprint allows us to provide consistent product quality, branding accuracy, and service levels, while still meeting local delivery expectations, event timelines, and seasonal requirements unique to your community.

By combining our nationwide reach with dedicated account support, easy-to-use online ordering tools, and reporting capabilities, ODP Business Solutions is well-equipped to support the Town of Delight with a scalable, reliable, and responsive Print, Promo, and Apparel program that can grow and adapt as your needs evolve.

Our integrated content distribution platform will provide Town of Delight users with a unique experience through its ability to blend and partition the key features and functionalities detailed in your Request For Proposal. Whether your end users are purchasing from your customer inventory stock or through a group of talented ODP Business Solutions Print Partners, the front-end buying experience and the back-end reporting tools maximize the control and reach of Town of Delight, Arkansas's administrative team.

Our multi-channel submission and distribution network completes the picture. On the distribution end, ODP Business Solutions Print Services has the ability to provide an array of options to meet Town of Delight, Arkansas's needs. Whether your users have projects shipped directly to designated locations or have projects produced through our print production network, the results in terms of quality and timeliness will be guaranteed to meet or exceed the Service Level Standards that we will develop jointly.

ODP Business Solutions has extensive experience working in the public sector industry. Whether we are supporting the needs of your administrative and operations users, marketing communications professionals, or HR and training departments, we have experience in ensuring quality and client satisfaction. Our dedicated client services and solutions development teams bring best practices from our entire book of clients directly to meet the needs of Town of Delight, Arkansas.

Equally important to the solution we design with you are the vendor partnerships ODP Business Solutions Print Services brings to our relationship. We have over 39 years of experience in the Graphic Communications industry, working with key industry leaders in digital and offset print, web-to-print technologies, and customized workflow management.

References We currently provide similar services to the following organizations:

Print, Promotional Products, Apparel, Mailing Fulfillment & so much more!

Ivy Rehab
1311 Mamaroneck Avenue, Suite 140
White Plains, NY 10605
Ashley Allen – Marketing Director
ashley.allen@ivyrehab.com
616-240-1617



Short Run and Large Volume Print

Idea Public Schools
Headquarters Tarrant County
2935 E. Seminary Dr.
Fort Worth, TX 76119
Robert Yee
robert.yee@ideapublicschools.org
817-885-4200

San Ramon Valley Unified School District
3280 Crow Canyon Road
San Ramon, CA. 94583
Elizabeth Boss
eboss@srvusd.net
925-824-1881 VOIP:22881
San Leandro Unified School District
2600 Teagarden St
San Leandro, CA 94577
Thom Reinhardt, Ed.D.
treinhardt@slusd.us
510-219-7427 (mobile) 510-667-3529 (office)

Mailing Fulfilment

State of Arizona - AHCCCS
801 E Jefferson
Phoenix, AZ, 85034
Patty Dennis
patty.dennis@azahcccs.gov
602-417-4170

ODP Business Solutions is committed to delivering high-quality custom design services for print and digital products, supported by a team of senior designers, creative leads, and creative designers. We provide design for ad hoc design and versioning, as well as campaign recommendations based on budget and objectives.

4. Provide a brief overview of annual sales for the three previous fiscal years;

ODP Business Solutions was a publicly traded company until 2025 Q4 and our financials up to Q3 are publicly available.

FY 2025 up to Q3: \$4,811,000,000

FY 2024: \$6,990,000,000

FY 2023: \$7,831,000,000

5. Describe any green or environmental initiatives or policies;

We focus on enhancing our own operations while helping customers achieve their sustainability goals by offering high-quality, greener products with eco-conscious attributes and performance tracking reports. To meet customers' requests, our sustainability practices emphasize buying, being, and selling greener



Providing our customers with green options and education is important to ODP Business Solutions. Our green programs are below, followed by details of a few of our programs that help enable customers to purchase greener.

Summary of Green Programs

Greener Purchasing Solutions:

- ODP Business Solutions GreenerOffice™ Rating System – an industry first green rating system
- The Green Book® online-Digital Catalog
- Greener Purchasing Program Guide – designed for customers interested in purchasing greener but not sure where to start
- GreenerOffice™ website with thousands of eco-conscious products
- Greener Alternatives Tool – Greener Alternatives report with greener choices
- Green Select Cart – a web-based “Green Smart Cart” that helps end-users identify greener alternatives at the point of purchase

Greener Operations:

- Recycling solutions – take back and fee-based recycling options for products
- Reusable promotional products
- Energy-saving power strips
- Water filtering solution

Green Reporting & Communication:

- Green Business Review – Our quarterly Green Business Review (GBR) shows purchasing baseline so we can discuss options for improvement
- Custom Green Spend Reports – Personalized reports uniquely suited for each customer's need
- Paper calculator – We can help you understand the environmental footprint of your paper choices
- *Green Reporting:* You can't manage what you don't measure; hence the importance of green spend reports and tracking for our customers. We help customers evaluate their green spend at a glance with our free quarterly Green Business Reviews (GBRs). This report will show your purchasing history according to the ODP Business Solutions GreenerOffice™ Rating system so customers can decide when and where to go greener.

6. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women-owned, small or disadvantaged, disabled veterans, etc;

ODP Business Solutions is a large business and is not a HUB vendor. We do not hold HUB certifications; however, we do have a Strategic Supplier Network Commitment.

Furthermore, ODP Business Solutions®, is dedicated to fostering a 5C culture where everyone is valued and respected. The 5C culture is not just a core value for us it is essential to our success in the marketplace. Through our Strategic Supplier Network, we are proud to offer a wide selection of innovative and affordable products sourced from qualified small business enterprises. By partnering with these suppliers, we help our customers achieve their initiatives.

Please see our Attachment F - Strategic Supplier Commitment for additional details.

7. Describe how the Supplier differentiates itself from its competitors.

At ODP Business Solutions we pride ourselves on standing out in the marketplace through our comprehensive and innovative solutions tailored to meet our clients' needs. Our differentiation lies in three key areas: brand identity, promotional products & branded apparel, and copy and print services.

ODP Business Solutions has created three major programs to address the most commonly requested custom printing items. This offering is constantly evolving, being added to, and improved. The primary components of our Printing Services for Contract Customers include Brand Identity, Promotional Products, and Copy and Print Services. A brief description of each follows. As with any of our wide array of office product categories, we would be happy to provide additional details on any of these three major product lines.

Brand Identity – We understand that your brand is more than just a logo – it's how you connect with your customers. Our team specializes in creating cohesive and impactful branding strategies that resonate with your target audience. From concept to execution, we provide end-to-end support to ensure your brand identity reflects your vision and values. Unlike competitors who may offer cookie-cutter solutions, we take a personalized approach to deliver unique branding initiatives that set you apart.

The online resource for all your custom printing needs. This ODP Business Solutions solution allows customers to maintain consistent business identity with a brand management solution. The integrity of a company's business identity products are upheld through a controlled, electronic environment that lends users the convenience of personalizing and ordering of many items, including business cards, envelopes, memo pads, labels & window decals, name badges, business announcements & thank you cards, forms, flyers, banners, custom certificates, letterhead, folders, stamps, name plates, note cards, brochures, signs, magnets, and much more. This solution is integrated within the platform.

Promotional: Products & Branded Apparel – Our extensive selection of promotional products and branded apparel is designed to elevate your visibility and strengthen customer engagement. By combining high-quality materials with creative designs, we ensure that every product represents your company in the best light possible. We also offer customization capabilities that allow for precise alignment with your brand guidelines, something many competitors cannot match at our scale or level of attention to detail.

ODP Business Solutions has a two-channel program for decorated promotional products with the business customers in mind.

The first channel is our online promotional products catalog hosting hundreds of the top selling in-demand products for easy configuration and ordering within a few clicks. With a built-in configuration and preview functions, your end users can select, price, create the imprint; view a proof; and submit the order for production from their desktop – all without leaving ODP Business Solutions' existing B2B website. Additionally, via our robust manufacturer and supplier relationships we have access to tens of thousands of products for you to choose from.

Our second channel is reserved for customers desiring a more complete program, ODP Business Solutions offers highly customized branded ecommerce websites to meet your unique needs. These sites are built in consultation with our clients from the ground up to deliver a tailored and controlled company-wide experience. Some of the customized features include integration with your systems, product hosting of your required vendors, controlled product views down to the user, division or role, smart approval processes and customized cost allocations embedded into your specifically designed checkout cart.

At ODP Business Solutions we have been a market leader in the promotional space for over 20 years providing products and solutions to our national and internal customers. We support the everyday needs of unique items that stand out or custom manufacture to truly make the product and experience your own.



Copy and Print Services – Our copy and print services are second to none, offering a combination of speed, quality, and affordability that differentiates us from others in the industry. Whether it's business cards, brochures, banners, or large-scale marketing collateral, we utilize state-of-the-art technology to deliver exceptional results on time and within budget. Our streamlined processes ensure consistency across all printed materials while maintaining flexibility for unique client requirements.

What truly sets us apart is our commitment to providing personalized service backed by over 39 years of expertise. At ODP Business Solutions, we don't just deliver products; we create experiences that help businesses grow while building lasting partnerships along the way.

Three ways to procure general printing and copy services permit ODP Business Solutions customers to choose the easiest path based on the order at hand. Our B2B website, odpbusiness.com, offers a range of custom and standard template forms, letterhead, envelopes, business cards, printed indexes, and binders. End users can select from a variety of preprogrammed templates, enter their own copy, and even upload a logo. An online proof is created immediately for approval.

As with promotional products, your Account Manager, in conjunction with our six closed door, secured and interconnected Print facilities located in Kent, WA, Southern CA, Chicago, IL, Dallas TX, Newville, PA and Atlanta, GA, can provide pricing and order assistance with the balance of your digital and commercial print needs. ODP Business Solutions' multi-channel printing services programs are designed to offer our customers a robust selection of the most in-demand products and services. Our industry-unique dedicated customer service centers provide our customers the highest level of convenience and savings for their custom printing applications.

b. Legal Proceedings (Past Five Years)

Provide a detailed history of any legal proceedings, including lawsuits, regulatory investigations, bankruptcy filings, or corporate restructuring within the past five years. Specify case outcomes, ongoing litigation exposure, and potential risks that may impact contract performance.

REORGANIZATION:

On or about May 2022, The ODP Corporation went through an internal reorganization which resulted in the company being organized across four (4) separate business units. One such unit is ODP Business Solutions, LLC whose focus is exclusively on our customers in the B2B business sector. ODP Business Solutions, LLC is responding to this bid; however, some portions of ODP Business Solutions LLC's responses are based on the Office Depot-related entity that oversaw our B2B business in the past (Office Depot, LLC).

On December 10, 2025, Atlas Holdings, a private company, acquired The ODP Corporation. We believe that providing the requested information in this fashion provides the greatest insight into our business and provides the clearest picture of who we are.

LAWSUITS:

VEALE, JAMES V. ODP BUSINESS SOLUTIONS, LLC- Lawsuit Case No. 2024DCV3837 (Texas) Former employee alleged he was terminated due to his age. This case is settled.

EVANS, JEFFREY V. ODP BUSINESS SOLUTIONS, LLC EEOC Charge No. 460-2024-089540 (Texas) (Filed 10/11/2024): Former employee alleged he was terminated due to his age. ODP denied claims. This case is settled.



JACKSON, KEVIN V. ODP BUSINESS SOLUTIONS, LLC EEOC Charge No. 451-2025-03893 (Texas) (Filed 03/05/2026): Former employee alleged he was terminated due to his age and race. ODP denies his claim. This case is pending.

ODP Business Solutions (Plaintiff) vs. Carepoint Health Management Associates, LLC; IJKG OPCP LLC; Hudson Hospital OPCO, LLC; HUMC OPCO LLC (Defendants); Case No. 50-2023-CA-014665-XXXX-MB; Circuit Court of the Fifteenth Judicial Circuit for Palm Beach County, FL. This case is settled.

CLARK v. ODP BUSINESS SOLUTIONS, LLC, OFFICE DEPOT, LLC., State court in Georgia. Trip and fall at Office Depot LLC retail store. ODP Business Solutions, LLC incorrectly named.

KENDRICK v. ODP BUSINESS SOLUTIONS, OFFICE DEPOT LLC, et al. Federal Court Kansas. ODP Business Solutions, LLC. Court Dismissal-appeal pending.

KELLER v. OFFICE DEPOT LLC, ODP BUSINESS SOLUTIONS, et al. State court Virginia. ODP Business Solutions, LLC was voluntarily dismissed.

BYERS v. ODP BUSINESS SOLUTIONS, OFFICE DEPOT LLC, et al. Federal Court Minnesota.

c. Felony Conviction Notice

is a publicly held corporation, and this reporting requirement is not applicable;

o is not owned or operated by anyone who has been convicted of a felony; or

o is owned or operated by an individual(s) who has been convicted of a felony and provides the names and convictions.

ODP Business Solutions, LLC is now a private company. On December 10, 2025, Atlas Holdings ("Atlas") completed the previously announced acquisition of The ODP Corporation ("ODP" or the "Company"), a leading provider of products, services and technology solutions to businesses and consumers, in an all-cash transaction valued at approximately \$1 billion. The transaction was approved by ODP's shareholders on December 5, 2025, and received all required regulatory approvals. Effective today, The ODP Corporation is a private and independently operated company and thus the Company's common stock has ceased trading and will be delisted from the NASDAQ stock exchange.

d. Describe any debarment or suspension actions taken against the supplier within the last five years.

ODP Business Solutions is party to thousands of contracts. The majority of these contracts contain provisions allowing the agency to terminate the contract at any time, for convenience. There are myriad of reasons why an agency would elect to terminate a contract with ODP Business Solutions prior to the scheduled expiration date. There have been no contract terminations that would adversely affect ODP Business Solutions' ability to perform under this contract if selected as a vendor.

e. Suppliers please provide written acknowledgement of understanding and affirm capability to meet App B, Sec F in its entirety.

ODP Business Solutions acknowledges understanding of Appendix B, Section F, and affirms our capability to meet all requirements as specified therein.

We appreciate your consideration and look forward to the opportunity to partner with you. For any questions regarding this proposal, please contact:

Matt Stusick

Manager, Business Development | Strategic Acquisition
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